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[Tools](#)
[Rewards](#)
[News](#)
[Quick Links](#)

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[Medicare Supplement](#)
[Medicare HMO](#)
[Medicare Rx Plan](#)
[Medicare Dental PPO](#)

[Get a Quote](#)

[Enrollment](#)

[Help Current Clients](#)

[Producer Connection](#) > [Plans & Rates: Medicare Eligible](#) > [Products](#) > Medicare Supplement

Blue Shield of California Medicare Supplement

Affordability. Choice. Control.

Blue Shield Medicare Supplement plans provide you with the opportunity to sell what your client is looking for. Our portfolio of Medicare Supplement plans enhance the Original Medicare coverage and give your clients the freedom to choose their own doctors. Take a closer look at Blue Shield's value to you and your clients.

Client Savings¹

Provide your current and prospective clients with additional opportunities to save even more:

- **NEW!** - Welcome to Medicare Rate Savings

Your clients have another reason to choose Blue Shield. They can **save \$10 each month** on their Medicare Supplement plan rates if they are new to Medicare Part B. Effective March 1, 2008, Blue Shield of California offers \$10 savings¹ each month for 12 months on Medicare Supplement plan rates for qualifying subscribers.

To qualify, your client must be age 65 or older and Blue Shield must receive the application within six (6) months of the date your client first enrolled for benefits under Medicare Part B. Savings will be effective for the first twelve (12) months of their plan dues. The rate savings are not available to subscribers who joined our plans prior to March 1, 2008.

The Welcome to Medicare Rate Savings are available for all Medicare Supplement plans that Blue Shield of California offers. And, your clients can still take advantage of our two-party rates and Easy\$Pay method of payment for additional rate savings.

- Easy\$PaySM -- Your clients can save \$2 per month by paying monthly dues/premiums via our automatic payment choices.
- Two-party rate enrollment -- Your clients with spouses or domestic partners may be eligible to save on their combined monthly dues with our two-party rate enrollment. Both members must be enrolled in the **same plan type** and two-party dues are based on the age of the older member.

Competitive Medicare Supplement Plan Commissions

Our improved Medicare Supplement commission rewards you with renewal commission based on renewal rates. Earn 20% commissions on first-year

Downloads

[January 2008 Closed Plan Rate Appendix](#) (PDF, 82KB)

[April 2007 Medicare Supplement Rates](#) (PDF, 77KB)

[January 2008 Product Cycle Producer Information Booklet](#) (PDF, 555KB)

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[Call Producer Services at \(800\) 559-5905 or contact your local sales office.](#)