

GI (HIPAA) Blue Shield of CA Guaranteed Issue Plans

Effective 1/1/2008		Region 6: Riverside, San Bernadino, San Diego					
Group #	Single		Party of two		Family		
	PPO Plan 1500	PPO Plan 2000	PPO Plan 1500	PPO Plan 2000	PPO Plan 1500	PPO Plan 2000	
	PG0156	PG0176	PG0156	PG 0176	PG0156	PG 0176	
<15	\$324	\$308	N/A	N/A	N/A	N/A	
15-29	\$370	\$352	\$791	\$751	\$1,227	\$1,166	
30-34	\$464	\$441	\$941	\$894	\$1,434	\$1,362	
35-39	\$503	\$478	\$1,018	\$967	\$1,517	\$1,441	
40-44	\$555	\$527	\$1,090	\$1,036	\$1,597	\$1,517	
45-49	\$607	\$577	\$1,183	\$1,124	\$1,662	\$1,579	
50-54	\$712	\$676	\$1,377	\$1,308	\$1,793	\$1,703	
55+	\$859	\$816	\$1,642	\$1,560	\$2,002	\$1,902	

08 Producer Events Jan - Feb

For Details go to: www.caproducer.com
or email April: april.hammett@blueshieldca.com

- 9-Jan** Small Group Roadshow (La Jolla Sheraton)
 - 17-Jan** SDAHU Lunch (Mariott MV)
 - 22-Jan** MV H.S.A CE Class
 - 23-Jan** H.S.A CE Class (North - Carlsbad)
 - 24-Jan** H.S.A CE Class (NorthEast - Escondido)
 - 30-Jan** MV Basic IFP Training
 - 19-Feb** MV Advanced IFP Product, BSC Update
 - 21-Feb** SDAHU Luncheon (Marriott MV)
 - 27-Feb** MV Basic IFP Training
- MV = 2275 Rio Bonito Way Ste 250**

Individual Term Life Premiums

All regions	\$10,000	\$30,000	\$60,000	\$90,000
1 to 18	\$1.95	\$2.95	N/A	N/A
19 to 29	\$2.75	\$5.35	\$9.25	\$13.15
30 to 39	\$3.05	\$6.25	\$11.05	\$15.85
40 to 49	\$5.85	\$14.65	\$27.85	\$41.05
50 to 59	\$13.85	\$38.65	\$75.85	\$113.05
60 to 64	\$20.45	\$58.45	\$115.45	\$172.45

Dental Coverage Rates

All regions	PPO	HMO
Individual	\$35	\$17
Two-party	\$70	\$34
Family	\$110	\$55

H.S.A. Contribution Amounts

2008 Health Savings Accounts	
Individual	\$2,900
Family	\$5,800
Catch-Up Contribution (55+)	\$900

2 H.S.A. Eligible Plans (IFP)

PPO Savings Plan 2400/	4800 Family
PPO Savings Plan 4000/	8000 Family

Blue Shield of CA Medicare Supplement Plans

Effective 4/1/2007

Region 3 San Diego County
Single-party rates (not on EasyPay\$)

Age range	A	B	C	D	F	K
65 to 66	\$92	\$108	\$128	\$113	\$128	\$52
67 to 69	\$96	\$113	\$133	\$118	\$134	\$59
70 to 74	\$125	\$148	\$175	\$155	\$175	\$72
75 to 79	\$163	\$192	\$227	\$201	\$227	\$106
80-plus	\$175	\$207	\$244	\$216	\$244	\$138
64 or younger	\$472	\$557	\$658	\$583	\$659	\$192

Joe Senior Example

Monthly Costs 2008

Joe is a 65 year old in San Diego
Joe pays...

\$0	Part A: Original Medicare
\$96.40	Part B: Original Medicare
\$126	Medicare Supplement Plan F (BSC Reg 3 EasyPay)
\$39	Dental PPO Plan 1500 (BlueShieldCa, All Regions)
\$42.30	Part D Enhanced Drug Plan (Plan 001, All Regions)
\$303.70	Total 2008 Monthly

Part D Drug Plans

Effective 1/1/2008

All regions	
\$42.30	Plan 001 Med Rx Enhanced
\$37.70	Plan 002 Medicare Rx Plan
Senior Dental	
\$31	Dental PPO 1000
\$39	Dental PPO 1500